Say Hi to Business Growth Through Efficiency

HighCloud
SOLUTIONS

ORACLE® + **NET**SUITE
SOLUTION PROVIDER

Who are we?

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As a sub-division of the m-hance group, we have over 20 years' unrivalled experience in implementing ERP solutions across the UK and the Republic of Ireland.

We understand business and have probably worked with a company just like yours before.

We have teams of sector specialists that understand your industry so you don't need to waste time explaining.

What's more, we're with you all the way, ensuring you get all the support you need at each stage of your project.

We understand business.

Why NetSuite?

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When it comes to cloud ERP software, NetSuite is the natural choice.

Already used by over 40,000 companies, NetSuite provides a single business management platform to run your entire operation and is ten times larger than its nearest competitor.

According to Gartner, NetSuite is the only 'pure cloud' Financial Management Solution (FMS) amongst the top 20 FMS globally. It's also the fastest growing, by both revenue and market share.

With NetSuite you can streamline your back office functions, allowing you to increase efficiencies and cut costs.

The #1
cloud business
software suite.

HighCloud
S O L U T I O N S

"NetSuite is a robust, complete solution that we've integrated with other SaaS applications to improve efficiency end to end - that's been a huge improvement."

DocuSign streamlines with NetSuite

DocuSign replaces printing, faxing, scanning and overnighting documents with the easiest, fastest, most trusted way to make every approval and decision digital.

Customer Challenge

- As it approached 100,000 global customers, DocuSign, a digital signature solution provider, found that revenue recognition had become a bottleneck;
- The company needed a platform that would streamline its processes and provide a real-time comprehensive overview of its business operations.

Solution

- With NetSuite, DocuSign has a true single view of its global subsidiaries and multi-currency transactions;
- NetSuite integrates cloud solutions for budgeting and forecasting, billing, CRM, and time and expense management, giving DocuSign the flexibility and confidence it needs to make efficiencies, driving the business to new heights.

Customer Success

- DocuSign is now a 100% cloud-based business with 100,000 global customers;
- Monthly financial close reduced from 15 days to 10 days;
- Revenue recognition process slashed from 9 days to several hours.

"Our move to NetSuite is really about scaling the business. We have much more visibility and accuracy compared to what we were doing before with the real-time accounting capabilities in NetSuite."

NetSuite Supports TubeMogul's Expansion

TubeMogul, an enterprise software agency that helps advertisers gain greater control over spend, was relying on a range of disparate systems to manage its processes, from financials to workflows.

Customer Challenge

- Relied on disparate systems that were not capable of managing the operations of its five subsidiaries;
- Lacked the functionality to manage year-over-year developments and strategic initiatives globally;
- Additional expense on infrastructure and resources was not an option.

Solution

- Customised solution to suit TubeMogul's unique business needs;
- Accounting and billing processes were simplified, cutting global financial consolidation time in half;
- Sales orders set up to automatically trigger ad campaign creation.

Customer Success

- Real-time reporting, streamlined operations and improved profitability;
- Successfully managing five global subsidiaries and handling new clients in 50 countries with swifter multicurrency transactions;
- Able to quickly and easily add new global subsidiaries as business demands.

A winning combination.

What can you expect from NetSuite and HighCloud Solutions?

Dedicated support

We have a dedicated support team of over 40 consultants. Combined, they have over 350 years' experience supporting ERP solutions. They consistently meet 100% of their service level agreement and we're very proud to say that through them, we have a customer satisfaction level in excess of 97%.

Project delivery

Every one of our ERP projects starts with an initial discovery meeting. Using our sector experience, our experts work in partnership with yours to review your objectives and your current processes. It's also their job to ensure your project is completed on time and that your budget aspirations are met.

Modern

Cloud-based, mobile-enabled and social, NetSuite frees businesses from outdated, disparate legacy systems and provides an easy-to-use platform for all users across your organisation that can be accessed via any device, at any time.

Flexible

As your business changes, you can change your business system. Scale up, or scale down - NetSuite's flexibility lets you do it all. And with every NetSuite upgrade, your configurations and customisations migrate seamlessly.

Cost-effective

As a true cloud solution, there's no need to purchase or maintain expensive IT infrastructure. Costs are low and predictable; scale up or down as your business requires it.

One platform

Through one unified business management suite, NetSuite provides ERP / financials, CRM, ecommerce, HCM and professional services automation management for all organisations - from fast-growing midsize companies to large global organisations.

Real-time

NetSuite Business Intelligence provides built-in, real-time dashboards, reporting and analysis across all integrated processes. This means you can make business decisions based on real-time, accurate data and respond quickly to change.

Commerce

Changes in commerce are affecting many industries. The good news is, with NetSuite, your core business system becomes your customer facing commerce system with a customisable, customer-specific, perfect experience.

Hi

Whatever your query we'd love to speak to you. Just pick up the phone or send us an email and we'll get back to you as soon as we can.

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